



e-ISSN:2582-7219



INTERNATIONAL JOURNAL OF MULTIDISCIPLINARY RESEARCH IN SCIENCE, ENGINEERING AND TECHNOLOGY

Volume 7, Issue 4, April 2024



INTERNATIONAL
STANDARD
SERIAL
NUMBER
INDIA

Impact Factor: 7.521



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ijmrset@gmail.com



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Competency Mapping and Training & Development

Monika Kishor Ghawat¹, Dr. Laxmikant Deshmukh²

MBA Student, Department of Business Administration and Research, Shri Sant Gajanan Maharaj College of Engineering, Shegaon, India

Department of Business Administration and Research, Shri Sant Gajanan Maharaj College of Engineering, Shegaon, India

ABSTRACT: The strategic necessity of competency mapping has become visible for modern firms aiming to achieve long-term expansion and a competitive edge. This study explores the mutually beneficial link that exists between organizational training and development activities and competence mapping. It examines the competency mapping method and emphasizes how important it is for locating, assessing, and cultivating the core competencies required for both individual and organizational success. Organizations can create focused training interventions to close skill gaps and improve overall performance by systematically matching staff competencies with company objectives. This study examines the effects of competence mapping on talent management, career development, and employee engagement across a variety of Indian industries, including manufacturing, IT, services, and pharmaceuticals. It does this by reviewing relevant research. The results highlight the strategic value of competence mapping in promoting a culture of lifelong learning and professional development, which in turn promotes organizational success and effectiveness in fast-paced business environments.

KEYWORDS: Competency mapping, Skills, Knowledge, Ability, Training & Development, Competencies.

I. INTRODUCTION

In the contemporary corporate environment characterized by swift changes and intense competition, enterprises perpetually seek ways to enhance their efficiency and secure a competitive edge. Achieving this objective requires the development of human capital through effective training and development initiatives. But the success of these projects depends on the workforce's identification and development of critical competencies.

The capacity of competency mapping as a strategic tool to match individual competencies with corporate goals has drawn a lot of attention recently. This ability allows for more focused training and development initiatives. Competency mapping provides an organized method for people management and organizational development by methodically defining and assessing the talents, knowledge, and skills necessary for successful job performance.

Competency mapping can be compared to a matching process in basic terms. It's about matching your aptitudes and competencies to the demands of a position or the company. This matching procedure can be used to optimize the organization's structure, which could result in more effective operations, in addition to helping choose the proper candidates.

A key approach for managing human resources is competency mapping, which helps organizations better utilize the talents and performance of their workforce. It entails determining, evaluating, and cultivating the essential competences needed for workers to flourish in their positions. The need for a trained and competent staff grows as organizations change in a dynamic and competitive environment. Competency mapping is an effective tool for coordinating staff skill sets with organizational strategy. Competency mapping functions as a guide for developing training programs that are both focused and efficient in the context of training and development. Through a comprehensive understanding of the requisite skills for different positions, organizations may create training programs that bridge skill gaps and promote career advancement. The study's main focus is on competency mapping as a tool for organizational training and development that takes into account the particular possibilities and difficulties present in this region.

The objective of this research study is to examine the function and influence of competence mapping on efforts related



to training and development in businesses, with an emphasis on comprehending its implementation in diverse domains such as manufacturing, information technology, pharmaceuticals, and service industries in India. The purpose of the study is to investigate how competency mapping might be used as a strategic tool to improve employee performance, develop a culture of continuous learning and improvement, and match individual skills with organizational goals.

II. ORGANIZATIONAL COMPETENCIES

Competencies are about people, not about responsibilities. They are not the same as job analysis and its usual results. Job descriptions should ideally serve as the foundation for all HR efforts. Sadly, job descriptions tend to emphasize the labor itself rather than the special qualities of productive workers. Because job descriptions are activity- or obligation-focused, they can be readily updated when businesses identify task assignments or change the way the work is done. As a result, job descriptions usually neglect to include measurable outcomes.

Tasks at work are not as durable as competencies. Competencies highlight the qualities of workers who are successful in their positions. People possess innate competencies, not tasks that they perform. Competencies are more effective in highlighting the unique qualities of individuals that lead to achievement. Most traditional job descriptions, which frequently include a short list of knowledge, skills, and abilities that may not be relevant to the work and may exclusively cover technical talents, have either missed this or characterized it inadequately. Businesses that comprehend the traits of the top performers have a competitive edge. They are in a better position to draw in, choose out, nurture, recognize, and promote the most accomplished people. Consequently, competencies function as an indispensable instrument, akin to a compass, in luring, nurturing, maintaining, and placing the most skilled, productive, and employable personnel. Competencies act as the "glue" that keeps talent management programs cohesive in this sense.

Competency: In other words

Is competence the same as the term "competence"?

While some dictionaries may use the terms synonymously, "competence" describes a skill and the degree of performance obtained, whereas "competency" describes the behavior required to acquire it. Put another way, one focuses on what people can accomplish, while the other explains what they can do. Consequently, competent application of a skill is likely to result in competent behavior and vice versa, creating an interface between the two.



III. THE DISRUPTION OF COMPETENCY AND COMPETENCY

As a result, each word's plural conveys two distinct meanings: competence and competency are not the same. While competencies relate to the behavior used in competent performance, competencies refer to the variety of skills that are satisfactorily done. Three distinct levels of learning and development can be understood with the help of the driving test analogy.

Reading comprehension (one knows what it means to drive a car)

The ability to drive is demonstrated, and practice is permitted in a non-traffic location.

Competency: application (demonstrating the ability to navigate through traffic)

Although there are several definitions of competency, most of them relate to it.

"Competencies are the characteristics of a manner that lead to the demonstration of skill and abilities, which result in an effective individual that is casually related to criterion-referenced effecting and superior performance in a job situation," according to Hogg B. (1989).

Competency qualities come in five different varieties:

Motives: The thoughts, desires, and objects that propel behavior in a person. Motives steer, motivate, or choose behavior in favor of some tasks or objectives and against others.

Physical attributes and a steady reaction to information or circumstances are traits.



Self-concept: An individual's mindset, principles, or sense of self.

Knowledge: A person's understanding of particular subject areas.

Skills: The capacity to carry out a particular physical or a mental task.

Competency Mapping: The practice of competency mapping has its roots in the 1960s. In order to better match job assignments and training with skills, it was initially implemented in the USA. Later, it was utilized in the UK to raise performance requirements inside the organization. It involves assessing a person's strengths and weaknesses in order to guide their professional development. Competencies encompass a wide range of subjects, such as communication, leadership, decision-making, and emotional intelligence.

The process of defining important competencies for each job role inside an organization and implementing those competencies across the organization's many operations, including hiring, training, and performance evaluation, is known as competency mapping. The process has eight steps. Determining which department needs competency mapping is the first step. The next stage is to determine the organizational structure and enumerate the organizational levels. Third, a job description and analysis need to be written. The obtained data must next be categorized into the appropriate skill groups. The next step is to assess and validate the specified skill set with department heads and direct supervisors. Making a competency or training calendar is the next stage. Mapping is the last step.

Range of competency mapping for education and training:

The process of identifying the gaps between a worker's current skill set and what is required for their current or future roles within the organization is made easier by competency mapping. It assists companies in developing and putting into action targeted plans for training and development aimed at bridging recognized capability gaps. Competency mapping helps with succession planning by identifying high-potential individuals and preparing them for significant leadership roles within the organization. It creates a methodical framework for performance management by tying team and individual goals to organizational objectives through the use of recognized competencies. By helping staff members comprehend the competencies needed for advancement within the company and providing guidance on acquiring those competencies, competency mapping fosters career development.

IV. THE SIGNIFICANCE OF COMPETENCY MAPPING IN TERMS OF TRAINING AND DEVELOPMENT

Mapping competencies guarantees that individuals have the essential skills and knowledge to do their jobs successfully, resulting in increased organizational performance and production. Understanding the competencies that exist inside the organization allows HR to better plan for future talent needs and allocate resources efficiently. Giving employees options for training and development based on their competency gaps displays the organization's commitment to their progress, which leads to enhanced job satisfaction and retention. Targeted training programs based on competency mapping help to reduce excessive training expenses for abilities that are unrelated to employees' responsibilities or corporate goals. Organizations that effectively map competencies and train their personnel get a competitive edge by ensuring that their workforce is skilled and adaptive enough to face current and future challenges. Competency mapping ensures that individuals have the skills essential to succeed in new situations, allowing firms to adapt to changes in technology, market dynamics, and industry trends in today's fast changing business environment.

Why competences are used in organizations:

Regardless of whether the goal is to close a performance or development gap or to build on a performance or development strength, competencies can be useful to learning and performance professionals for a variety of reasons.

Competencies identify key points: Learning specialists may decide to focus on training or create a developmental plan by analyzing successful individuals and what makes them tick. Training is only one way to improve competences if it is true that most development happens on the job. Additional strategies for developing competencies include getting coaching from a supervisor, connecting with colleagues, observing high achievers, gaining access to a knowledge base that offers SOPs or details on how similar problems have been resolved in the past, taking part in a problem-solving group, joining a community of practices, or utilizing more conventional methods like reading books and articles, watching DVDs, or going online. Some leaders of organizations feel that following the 70-20-10 percent rule is necessary for people development. A similar approach states that 70% of all are intended to develop the competency, which should be developed via actual work experience. Only 10% of competency growth should come from formal training; the remaining 20% should come from networking with colleagues in person or virtually. Assume, for instance, that management want to enhance a worker's budgeting abilities.



Training is only one solution. The management could find it more effective to put the employee to work on the department's current budget while providing coaching. The manager might identify other employees who excel at budgeting and ask the person receiving training to approach them for advice—either in person or virtually.

Competencies can be used to connect training to further HR programs. Competencies describe the abilities that an organization needs and how to acquire them, acting as common denominators. Competencies are useful in hiring, onboarding, compensation, performance reviews, and succession planning for employees.

Communicating with employees about the qualifications needed to be considered for future job inside the firm can be made easier with the use of competencies. Competency models are a useful tool for self-evaluation and for obtaining advice from others. This is a popular usage for multi-rater, 360-degree feedback assessments, which are particularly useful for soft skills but can also provide feedback on technical performance or skills. People gain knowledge that enables them to assess how well their talents match those required for various roles within the company. People get insightful advice that helps them improve in their professions and get ready for more challenging roles. Competencies enable people to talk about career paths and outline particular ways to grow themselves or take advantage of their advantages.

V. COMPETENCY MAPPING: AN EFFECTIVE TECHNIQUE FOR EDUCATION AND TRAINING

In the fast-paced world of contemporary business, the importance of training and development programs cannot be overstated. Businesses need to invest in the skills and abilities of their workers if they want to remain competitive and adjust to the demands of a constantly changing market. This framework introduces competency mapping as a strategic tool that provides a rigorous way to discover, evaluate, and build the competencies necessary for both individual and organizational success. The systematic method of matching organizational goals with the abilities and knowledge needed by people to perform their jobs well is known as competency mapping, and it is utilized in training and development. Competency mapping makes it easier to execute focused training interventions that eliminate competency gaps and improve performance by outlining the essential skills required for different positions within the company. This study looks at the synergistic relationship between competency mapping and corporate training and development initiatives. It examines how competence mapping works as a foundation for developing specialized training programs that are tailored to the particular needs of employees and the business's strategic objectives. It also examines the diagnostic potential of competency mapping in identifying skill gaps, prioritizing areas for intervention, and assessing training requirements. The best practices and implementation challenges for integrating competence mapping into training and development processes are also covered in this article. It examines how businesses may utilize competence mapping to foster a culture of professional development and lifelong learning, which enhances employee engagement, retention, and overall business performance.

VI. COMPETENCY BASED TRAINING & DEVELOPMENT

Organizations are successfully transitioning from a personnel focus to a proactive type of HR management in order to provide value to their businesses. There are six rules to follow while developing and conducting competency-based training and development activities. These criteria largely apply to on-the-job training and development efforts, but a proactive training department will verify that external training providers adhere to the core concept in order to maximize the benefit of external training activities. Genuine competency-based training aims to provide workers with the skills they need to handle day-to-day work requirements. Providing on-the-job training through problem-solving and demonstration performance approaches is the most effective way to do this. Employee participation in the training process should be a key component of any competency-based training development initiatives. If training is not properly planned or delivered, employees will watch the process without really benefiting from it. Create competency-based training activities that include employees actively, as people tend to recall what they see and do more easily than what they read about. Additionally, make an effort to implement group training exercises because having other trainees involved can make training more pleasurable. During group training sessions, participants can benefit from one other's insights and experiences.

Gupta and Sharma (2015) A case study examining the effectiveness of competency mapping for assessing training needs in the Indian pharmaceutical industry is presented by Gupta and Sharma (2015). The authors investigate the alignment of corporate goals with employee capabilities through a comprehensive literature research and empirical analysis in order to pinpoint areas in need of training and development. Their research emphasizes how crucial competency mapping is from a strategic standpoint for improving employee performance and training interventions in



the ever-changing Indian pharmaceutical industry. Gupta and Sharma add to the current discussion on competency-based approaches to human resource management in the pharmaceutical business by providing useful insights and suggestions.

Saxena and Singh (2016) carry out an empirical study on competency mapping in Indian manufacturing companies, providing insightful information on its real-world applications. In the context of India's manufacturing industry, the authors examine the implementation and results of competency mapping projects through a methodical assessment of the literature and empirical analysis. In addition to examining the effects of competence mapping on organizational performance and personnel development, their study clarifies the particular competencies required for success in this sector. Saxena and Singh enhance the comprehension of competency mapping techniques and their efficacy in the Indian business environment by tackling the distinct obstacles and prospects encountered by manufacturing companies.

Bansal and Kapoor (2017) A concentrated analysis of competency mapping and its impact on worker performance in the Indian IT industry is provided by Bansal and Kapoor. Their assessment of the literature combines theoretical understandings with empirical results to clarify the connection between employee effectiveness and competency mapping programs. Through an examination of the particular circumstances surrounding the Indian IT sector, the writers draw attention to the distinct difficulties and possibilities linked to competency-based strategies for managing human resources. Their research emphasizes how important it is to match individual skills and organizational competences in order to improve work performance and cultivate a continuous learning and development culture in Indian IT companies.

Choudhary and Yadav (2017) Investigate the influence of competency mapping on employee engagement through a study conducted in Indian manufacturing units. Published in the *Journal of Organizational Effectiveness: People and Performance*, their research delves into the relationship between competency mapping initiatives and various dimensions of employee engagement. By utilizing empirical data and organizational surveys, the authors explore how competency mapping practices contribute to enhancing employee motivation, satisfaction, and commitment within the context of Indian manufacturing settings. Their study provides valuable insights into the strategic implications of competency mapping for fostering a positive work environment and promoting organizational effectiveness in the manufacturing sector of India.

Joshi and Deshpande (2018) For HR professionals, Joshi and Deshpande provide a practical viewpoint on competency mapping. Through the thorough framework they have developed, HR professionals can systematically identify, evaluate, and improve competencies that are essential to the success of their organizations. The authors underscore the critical role competence mapping plays in strategically matching organizational objectives with human resources through a combination of theoretical understandings and helpful recommendations. HR practitioners may effectively address talent management difficulties, improve employee performance, and propel company growth by implementing the structured methodology provided in the book. The work of Joshi and Deshpande is a great resource for HR professionals who want to apply competency-based approaches in their companies.

Singh and Gupta (2019) The importance of competency mapping as a tactical instrument for organizational growth is emphasized by Singh and Gupta. Their research highlights how competence mapping helps individuals' talents and abilities to be more aligned with corporate goals, which improves productivity and performance. Organizations can customize training and development programs to fill skill shortages and maximize talent utilization by methodically identifying and assessing critical capabilities in the workforce. By using an all-encompassing strategy, competence mapping plays a crucial role in promoting an environment that is conducive to ongoing learning and development, which eventually helps organizations succeed and remain sustainable over the long run.

Kumar & Verma (2019) The importance of competency mapping for career development in the Indian service industry is examined by Kumar and Verma (2019). Through an extensive investigation that was published in the *Journal of Career Development*, they look into how competence mapping affects employees in service-oriented companies' ability to advance in their careers and develop new skills. The authors offer insights into how competency mapping helps to match individual competencies with career aspirations and corporate objectives by examining actual data and theoretical frameworks. Their study clarifies the strategic importance of competence mapping in supporting professional development and personnel management strategies in the ever-changing Indian service industry.



VII. CONCLUSION

To sum up, competency mapping is a very effective technique for organizational training and development programs. Organizations can improve employee performance and organizational success by aligning individual talents with strategic objectives through the systematic identification and assessment of essential competencies. The studied literature emphasizes the importance of competency mapping across a range of industries, including Indian manufacturing, IT, pharmaceuticals, and services. Research shows that it has a favorable impact on talent management, career development, employee engagement, and overall organizational growth. Competency mapping is still an essential tactic for optimizing training programs, filling up skill gaps, and promoting a culture of continuous learning and improvement as long as firms value workforce development.

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